12-POST LinkedIn CONTENT CALENDAR

Date	Point of the Post	Link to	Keywords	Type of Post
Either the actual date, or the week if you are following a set schedule. Week 1	Get right to the point of your post – grab your readers' attention. The key to successful posting is in the 3 R's: Readable Relevant Repeatable	Include hyperlinks to specific pages on your website in every post. The purpose of social media is to drive traffic to your website! www.customdirect.com	This is how people find topics, companies and people to follow and/or connect with. Use keywords from your industry, and company. #hashtagswork	These include: Company Culture Capability or Product Spotlight Thought Leadership Planned Spontaneity
Week 2				